

## PRODUCER INFORMATION

## One resource, a wealth of information

AIG Private Client Group, a division of the member companies of American International Group, Inc. (AIG), is a market leader in delivering innovative risk management solutions to your high net worth clients. Our Platinum Account Management team helps you seamlessly manage accounts with the most complex needs.

### How it works

Platinum Account Management was designed for policyholders who typically pay \$250,000 or more in combined annual premium (homeowners, excess liability, automobile, private collections, etc.).

Eligible policyholders are paired with a Platinum Account Advisor—an experienced risk management specialist who can assist with establishing appropriate property values, instituting an effective loss prevention plan and expediting claim settlements. Our discreet approach is designed to ensure the highest level of confidentiality while simplifying the execution of an effective risk management plan.

### Why it works

Each Platinum Account Advisor has an average of 17 years of insurance and/or risk management experience servicing high net worth clients. You and your clients can expect our Advisors to:

- Oversee all inspection activity
- Coordinate and enroll (if applicable) the policyholder for all in-house services including hurricane protection and outreach, wildfire protection, residential engineering, yacht loss prevention, family safety and security, equine loss prevention and architectural legacy
- Manage applicable services through the Art Collection Management team
- Coordinate services delivered by exclusive service partners that specialize in water loss mitigation, background investigations, security consultations, family office needs and inventory specialists, as well as other outside vendors
- Act as a claims liaison
- Create new business proposals that provide a customized outline of applicable services
- Support retention by creating renewal proposals to document completed services and highlight additional services that may apply

### What our producers have to say

“We have, on multiple occasions, benefited from [Platinum Account Management] and the advisors’ communication with underwriting to craft attractive programs for our clients. Visiting all of a family’s locations, reviewing security and fire protection, and offering creative solutions to further protect properties has resulted in earning six-figure accounts.”

- Rick Davis, Principal, Magis Insurance Group, Wayne, PA

“Through [Platinum Account Management], I know that I have dedicated resources to solve the unique insurance needs of our high net worth clients. I have a single point of contact that has unmatched risk management expertise, understands my accounts and can respond quickly to any issues that may arise. This experience sets AIG Private Client Group apart from any other company I work with.”

- Ricky Galla, Principal, Personal Insurance, R.J. Galla Company, Inc., Grayslake, IL

For more information, please contact your business development manager.

